**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

| A F                     | or the                     | 2022 calendar year, or tax year beginning and   | ending              |                                       |                               |  |  |  |  |  |  |
|-------------------------|----------------------------|---|---------------------|---------------------------------------|-------------------------------|--|--|--|--|--|--|
| <b>3</b> c              | heck if pplicable          | C Name of organization  |                     | D Employer identific                  | cation number                 |  |  |  |  |  |  |
|                         | Addres                     | FOCUS MARINES FOUNDATION  |                     |                                       |                               |  |  |  |  |  |  |
|                         | Name<br>change             |   |                     | 27-20819                              | 00                            |  |  |  |  |  |  |
|                         | Initial return             | '   | Room/suite          | E Telephone numbe                     |                               |  |  |  |  |  |  |
|                         | Final<br>return/<br>termin | PO BOX 476  |                     | 314-243-                              |                               |  |  |  |  |  |  |
|                         | termin<br>ated<br>Ameno    |   | G Gross receipts \$ | 1,316,363.                            |                               |  |  |  |  |  |  |
| L                       | return                     | BALLWIN, MO 03022   |                     | H(a) Is this a group return           |                               |  |  |  |  |  |  |
|                         | Applic<br>tion<br>pendir   |   |                     | for subordinates? Yes X No            |                               |  |  |  |  |  |  |
|                         |                            | SAME AS C ABOVE   | 507                 | H(b) Are all subordinates in          |                               |  |  |  |  |  |  |
|                         |                            | empt status: X 501(c)(3) 501(c) ( ) (insert no.) 4947(a)(1) or re: FOCUSMARINES.ORG             | or 527              | 1 ′                                   | list. See instructions        |  |  |  |  |  |  |
|                         | Vebsit                     | organization: X Corporation Trust Association Other   | I Veen              | H(c) Group exemptio                   |                               |  |  |  |  |  |  |
| Pa                      | art I                      | Summary   | L Year              | or formation: ZUIU  N                 | 1 State of legal domicile: MO |  |  |  |  |  |  |
|                         | _                          | Briefly describe the organization's mission or most significant activities: TO DI               | EVELOP              | ΔΝΟ ΔΟΜΤΝΤ                            |                               |  |  |  |  |  |  |
| e                       |                            | PROGRAMS FOR WOUNDED WARRIORS.  | r A RHOI            | AND ADMINI                            | <u> </u>                      |  |  |  |  |  |  |
| Jan                     |                            | Check this box if the organization discontinued its operations or dispos                        | ed of more          | than 25% of its not ass               | eate                          |  |  |  |  |  |  |
| Veri                    | l                          | umber of voting members of the governing body (Part VI, line 1a)  3 1                           |                     |                                       |                               |  |  |  |  |  |  |
| ဇ္ဗ                     | I                          | Number of independent voting members of the governing body (Part VI, line 1b)                   |                     |                                       | 14                            |  |  |  |  |  |  |
| ري<br>م                 |                            | Total number of individuals employed in calendar year 2022 (Part V, line 2a)                    |                     |                                       | 5                             |  |  |  |  |  |  |
| iţi                     |                            | Total number of volunteers (estimate if necessary)  |                     |                                       | 91                            |  |  |  |  |  |  |
| Activities & Governance |                            | Total unrelated business revenue from Part VIII, column (C), line 12                            |                     |                                       | 0.                            |  |  |  |  |  |  |
| 4                       |                            | Net unrelated business taxable income from Form 990-T, Part I, line 11                          |                     |                                       | 0.                            |  |  |  |  |  |  |
|                         |                            |   |                     | Prior Year                            | Current Year                  |  |  |  |  |  |  |
| ø                       | 8                          | Contributions and grants (Part VIII, line 1h)   |                     | 1,023,536.                            | 1,232,897.                    |  |  |  |  |  |  |
| ž                       | 9                          | Program service revenue (Part VIII, line 2g)  |                     | 0.                                    | 0.                            |  |  |  |  |  |  |
| Revenue                 | 10                         | Investment income (Part VIII, column (A), lines 3, 4, and 7d)                                   |                     | 113,047.                              | 53,723.                       |  |  |  |  |  |  |
| Œ                       | 11                         | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                        |                     | 0.                                    | 29,743.                       |  |  |  |  |  |  |
|                         |                            | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)              |                     | 1,136,583.                            | 1,316,363.                    |  |  |  |  |  |  |
|                         | I                          | Grants and similar amounts paid (Part IX, column (A), lines 1-3)                                |                     | 0.                                    | 0.                            |  |  |  |  |  |  |
|                         | I                          | Benefits paid to or for members (Part IX, column (A), line 4)                                   | 0.                  | 0.                                    |                               |  |  |  |  |  |  |
| es                      | 15                         | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)               | 184,861.            | 151,148.                              |                               |  |  |  |  |  |  |
| Expenses                | 16a                        | Professional fundraising fees (Part IX, column (A), line 11e)                                   | 71                  | 0.                                    | 0.                            |  |  |  |  |  |  |
| ă                       | b                          | Total fundraising expenses (Part IX, column (D), line 25) 91, 27                                |                     | 200 002                               | C11 12C                       |  |  |  |  |  |  |
|                         | ''                         | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)                                    |                     | 290,982.<br>475,843.                  | 611,136.                      |  |  |  |  |  |  |
|                         |                            | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)                       |                     | 660,740.                              | 554,079.                      |  |  |  |  |  |  |
| ين پ                    | 19                         | Revenue less expenses. Subtract line 18 from line 12  |                     | ginning of Current Year               | End of Year                   |  |  |  |  |  |  |
| tso                     | 20<br>21<br>22             | Total assets (Part X, line 16)  |                     | 3,711,514.                            | 3,727,943.                    |  |  |  |  |  |  |
| Asse                    | 21                         | - · · · · · · · · · · · · · · · · · · ·   |                     | 9,502.                                | 20,239.                       |  |  |  |  |  |  |
| let<br>I                | 22                         | Total liabilities (Part X, line 26)  Net assets or fund balances. Subtract line 21 from line 20 |                     | 3,702,012.                            | 3,707,704.                    |  |  |  |  |  |  |
| Pa                      | irt II                     | Signature Block   |                     | 37,0270221                            | 3770777020                    |  |  |  |  |  |  |
| Jnd                     | er pena                    | lties of perjury, I declare that I have examined this return, including accompanying schedules  | and stateme         | ents, and to the best of my           | knowledge and belief, it is   |  |  |  |  |  |  |
|                         |                            | t, and complete. Declaration of preparer (other than officer) is based on all information of wh |                     | · · · · · · · · · · · · · · · · · · · | ,                             |  |  |  |  |  |  |
|                         |                            |   |                     |                                       |                               |  |  |  |  |  |  |
| Sigi                    | n                          | Signature of officer Date   |                     |                                       |                               |  |  |  |  |  |  |
| Her                     |                            | TIMOTHY L. SIMS, TREASURER  |                     |                                       |                               |  |  |  |  |  |  |
|                         |                            | Type or print name and title  |                     |                                       |                               |  |  |  |  |  |  |
|                         | _                          | Print/Type preparer's name Preparer's signature   | l l                 | Date Check C                          | PTIN                          |  |  |  |  |  |  |
| Paid                    | l                          | ROGER G. TOENNIES, CPA Roger of Toenni  | ies 1               | .1/10/23 self-employ                  |                               |  |  |  |  |  |  |
| rep                     | arer                       | Firm's name SCHMERSAHL TRELOAR & COMPANY PC   |                     |                                       | 3-1540459                     |  |  |  |  |  |  |
| Jse                     | Only                       | Firm's address 10805 SUNSET OFFICE DRIVE, SUITE   | 400                 |                                       |                               |  |  |  |  |  |  |
|                         |                            | SAINT LOUIS, MO 63127-1028  |                     | Phone no. (3                          | 14)966-2727                   |  |  |  |  |  |  |
| Иаγ                     | the IF                     | RS discuss this return with the preparer shown above? See instructions                          |                     |                                       | X Yes No                      |  |  |  |  |  |  |

Form **8868** 

(Rev. January 2022)

**Application for Automatic Extension of Time To File an Exempt Organization Return** 

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

File a separate application for each return. ► Go to www.irs.gov/Form8868 for the latest information.

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

### Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts

| must use  | Form 7004 to request an extension of time to file incom  | ne tax retur              | ns.                                 | ,                                    |                      |         |  |  |
|---|--|---------------------------|-------------------------------------|--------------------------------------|----------------------|---------|--|--|
| Type or print   | Name of exempt organization or other filer, see instru   | uctions.                  |                                     | Taxpayer identification number (TIN) |                      |         |  |  |
|   | FOCUS MARINES FOUNDATION   |                           |                                     |                                      | 27-208190            | 0 (     |  |  |
| File by the<br>due date for<br>filing your<br>return. See | Number, street, and room or suite no. If a P.O. box, s PO BOX 476  | see instruct              | ions.                               |                                      |                      |         |  |  |
| instructions.   | City, town or post office, state, and ZIP code. For a for BALLWIN, MO 63022  |                           |                                     |                                      |                      |         |  |  |
| Enter the   | Return Code for the return that this application is for (fil   | e a separa                | e application for each return)      |                                      |                      | . 0 1   |  |  |
| Applicati   | on   | Return                    | Application                         |                                      |                      | Return  |  |  |
| Is For  |  | Code                      | Is For                              |                                      |                      | Code    |  |  |
| Form 990  | or Form 990-EZ   | 01                        | Form 1041-A                         |                                      |                      | 08      |  |  |
| Form 472  | 0 (individual)   | 03                        | Form 4720 (other than individual)   |                                      |                      | 09      |  |  |
| Form 990  | -PF  | 04                        | Form 5227                           |                                      |                      | 10      |  |  |
| Form 990  | -T (sec. 401(a) or 408(a) trust)   | 05                        | Form 6069                           |                                      |                      | 11      |  |  |
| Form 990  | -T (trust other than above)  | 06                        | Form 8870                           |                                      |                      |         |  |  |
| Form 990  | -T (corporation) TIMOTHY L. SIM  | 07                        |                                     |                                      |                      |         |  |  |
| Teleph  If the c  | ooks are in the care of  P•O• BOX 476 —  none No.   314-243-4140  organization does not have an office or place of business for a Group Return, enter the organization's four digit  I if it is for part of the group, check this box            | s in the Uni<br>Group Exe | Fax No. ▶ted States, check this box | f this is fo                         | r the whole group, o |         |  |  |
| the<br>▶[<br>▶[   | quest an automatic 6-month extension of time until organization named above. The extension is for the org  X calendar year 2022 or tax year beginning  the tax year entered in line 1 is for less than 12 months, or Change in accounting period | anization's               | d ending                            | the exem                             | _ ·                  | ırn for |  |  |
|   |  |                           |                                     |                                      |                      |         |  |  |
|   | nonrefundable credits. See instructions.   | ) ontor or:               | refundable gradite and              | 3a                                   | \$                   | 0.      |  |  |
|   | nis application is for Forms 990-PF, 990-T, 4720, or 6069<br>imated tax payments made. Include any prior year overp  |                           |                                     | 3b                                   | \$                   | 0.      |  |  |
|   | ance due. Subtract line 3b from line 3a. Include your pa   |                           |                                     | 0.0                                  | <del> </del>         |         |  |  |
|   | ng EFTPS (Electronic Federal Tax Payment System). Se   |                           |                                     | 3с                                   | \$                   | 0.      |  |  |

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-TE and Form 8879-TE for payment instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions. Form 8868 (Rev. 1-2022)

Form 990 (2022)

FOCUS MARINES FOUNDATION

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| Pai | t III Statement of Program Service Accomplishments   |
|-----|--|
|     | Check if Schedule O contains a response or note to any line in this Part III   |
| 1   | Briefly describe the organization's mission:   |
|     | TO EDUCATE AND EMPOWER VETERANS TO LIVE AN ENGAGED AND FULFILLING LIFE   |
|     | TO THE BEST OF THEIR ABILITY AFTER LEAVING THE MILITARY.   |
|     |  |
|     |  |
| 2   | Did the organization undertake any significant program services during the year which were not listed on the                                 |
|     | prior Form 990 or 990-EZ?  |
|     | If "Yes," describe these new services on Schedule O.   |
| 3   | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No                        |
|     | If "Yes," describe these changes on Schedule O.  |
| 4   | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.         |
|     | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
|     | revenue, if any, for each program service reported.  |
| 4a  | (Code:) (Expenses \$   |
|     | THE FOCUS PROGRAM: THE HIGHLY SUCCESSFUL FOCUS PROGRAM IS A SIX-DAY  |
|     | EVENT DESIGNED BY THE FOCUS MARINES FOUNDATION TO HELP VETERANS  |
|     | STRUGGLING WITH THEIR LIFE AFTER LEAVING THE MILITARY. INTERNATIONALLY   |
|     | RECOGNIZED FACILITATORS PLAY A MAJOR ROLE IN PROVIDING THE PARTICIPANTS  |
|     | THE TOOLS THAT ADDRESS VETERANS ISSUES LIKE ANXIETY, DEPRESSION,   |
|     | ADDICTION, NEGATIVITY, INSOMNIA, ISOLATION, RELATIONSHIPS, SELF-DOUBT  |
|     | AND SUICIDE. THE PROGRAM IS HELD FOUR TIMES EACH YEAR IN AUGUSTA,  |
|     | MISSOURI. THERE ARE THREE BASIC COMPONENTS: I. DAY 1: BUILDING NEW   |
|     | RELATIONSHIPS WITH OTHER VETERANS ATTENDING FOCUS. II. DAY 2-3:  |
|     | ADDRESSING THE QUESTION: "WHO ARE YOU AND WHO DO YOU WANT TO BE?" III.   |
|     | DAY 4-6: ADDRESSING THE QUESTION: "WHAT DO YOU WANT TO DO AND HOW WILL   |
|     | YOU MAKE IT HAPPEN?"   |
| 4b  | (Code:) (Expenses \$   |
|     | RE-FOCUS ZOOM MEETING: THE RE-FOCUS ZOOM MEETINGS ARE HELD ON THE 3RD  |
|     | TUESDAY OF EACH MONTH FROM 7:00 - 8:00PM CST. THE MEETING IS RUN BY  |
|     | NATIONALLY KNOWN FACILITATORS AND MENTORS WHO ARE GRADUATES OF THE   |
|     | FOCUS PROGRAM. IT COVERS TOPICS TAUGHT AT THE FOCUS PROGRAM AS WELL AS   |
|     | INTRODUCING NEW RELEVANT MATERIAL. FOCUS GRADUTES ARE SENT MONTHLY   |
|     | EMAIL AND TEXT MESSAGES INVITING THEM TO EACH RE-FOCUS ZOOM MEETING.   |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
| 4c  | (Code:) (Expenses \$   |
|     | BUDDY CHECK ZOOM MEETING: THE BUDDY CHECK ZOOM IS HELD THE 1ST THURSDAY  |
|     | OF EACH MONTH FROM 7:00 - 8:00PM CST. THIS ZOOM MEETING HAS BECOME A   |
|     | FORUM FOR FOCUS GRADUATES TO DISCUSS A WIDE SET OF ISSUES FACING   |
|     | VETERNS. THE ISSUES DISCUSSED COULD BE POSITIVE OR NEGATIVE. FOCUS   |
|     | GRADUATES ARE SENT MONTHLY EMAIL AND TEXT MESSAGES INVITING THEM TO  |
|     | EACH BUDDY CHECK ZOOM MEETING.   |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
| 4d  | Other program services (Describe on Schedule O.)   |
|     | (Expenses \$\frac{10.666}{\text{ including grants of \$}}\) (Revenue \$\frac{10.666}{\text{ including grants of \$}}\)                       |
| 4e  | Total program service expenses 619,666.  |
|     | Form <b>990</b> (202)  |

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Form 990 (2022) FOCUS MARINES FOUNDATION
Part IV Checklist of Required Schedules

|         |  |     | Yes | No   |
|---------|--|-----|-----|--|
| 1       | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |     |     |  |
|         | If "Yes," complete Schedule A  | 1   | Х   |  |
| 2       | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions  | 2   | Х   |  |
| 3       | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |     |     |  |
|         | public office? If "Yes," complete Schedule C, Part I   | 3   |     | X  |
| 4       | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect   |     |     |  |
|         | during the tax year? If "Yes," complete Schedule C, Part II  | 4   |     | X  |
| 5       | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or   |     |     |  |
|         | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III  | 5   |     | <u> </u>   |
| 6       | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to  |     |     |  |
|         | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6   |     | X  |
| 7       | Did the organization receive or hold a conservation easement, including easements to preserve open space,  |     |     |  |
|         | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7   |     | <u> </u>   |
| 8       | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete   |     |     |  |
|         | Schedule D, Part III   | 8   |     | X  |
| 9       | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for  |     |     |  |
|         | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  |     |     |  |
|         | If "Yes," complete Schedule D, Part IV   | 9   |     | X  |
| 10      | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments   |     |     |  |
|         | or in quasi endowments? If "Yes," complete Schedule D, Part V  | 10  | Х   |  |
| 11      | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,  |     |     |  |
|         | as applicable.   |     |     |  |
| а       | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,  |     |     |  |
|         | Part VI  | 11a | Х   |  |
| b       | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total   |     |     | l  |
|         | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b |     | X  |
| С       | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total  |     |     | l  |
|         | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c |     | X  |
| d       | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in  |     |     |  |
|         | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d |     | X  |
| е       | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e |     | X  |
| f       | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses  |     |     | ,,   |
|         | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f |     | X  |
| 12a     | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete  |     |     | ٠,,  |
|         | Schedule D, Parts XI and XII   | 12a |     | X  |
| b       | Was the organization included in consolidated, independent audited financial statements for the tax year?  |     |     |  |
|         | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b |     | X  |
| 13      | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  | 13  |     | X  |
| 14a     | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a |     | X  |
| b       | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,  |     |     |  |
|         | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000   |     |     | <sub>v</sub>                                     |
| 45      | or more? If "Yes," complete Schedule F, Parts I and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any              | 14b |     | X  |
| 15      |  | 4-  |     | x  |
| 40      | foreign organization? If "Yes," complete Schedule F, Parts II and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 15  |     |  |
| 16      |  | 4.  |     | x  |
| 47      | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16  |     |  |
| 17      | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,  | 4-7 |     | x  |
| 10      | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions   | 17  |     | _^   |
| 18      | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines   | 40  |     | y  |
| 40      | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |     | X  |
| 19      | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"   | 4.  |     | v  |
| 00-     | complete Schedule G, Part III  | 19  |     | X  |
| 20a     | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | 20a |     |  |
| b<br>21 | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20b |     | <del>                                     </del> |
| 21      | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or  |     |     | v  |
|         | domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II  | 21  | l   | X  |

Form 990 (2022) FOCUS MARINES FOUNDATION
Part IV Checklist of Required Schedules (continued)

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|          |  |     | Yes       | No       |
|----------|--|-----|-----------|----------|
| 22       | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on  |     |           |          |
|          | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22  |           | X        |
| 23       | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current                                      |     |           |          |
|          | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete   |     |           | 1        |
|          | Schedule J   | 23  |           | X        |
| 24a      | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the  |     |           | 1        |
|          | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete   |     |           |          |
|          | Schedule K. If "No," go to line 25a  | 24a |           | X        |
| b        | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b |           | <u> </u> |
| С        | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease   |     |           | 1        |
|          | any tax-exempt bonds?  | 24c |           | <u> </u> |
|          | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d |           |          |
| 25a      | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit   |     |           |          |
|          | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a |           | X        |
| b        | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and                                       |     |           |          |
|          | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete  |     |           | 37       |
|          | Schedule L, Part I   | 25b |           | X        |
| 26       | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current  |     |           |          |
|          | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%  |     |           | v        |
|          | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II   | 26  |           | X        |
| 27       | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,                                      |     |           |          |
|          | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled                                      | 07  |           | x        |
| 00       | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III   | 27  |           | _^       |
| 28       | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,   |     |           |          |
| _        | instructions for applicable filing thresholds, conditions, and exceptions):  |     |           |          |
| а        | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If   | 000 |           | x        |
| <b>L</b> | "Yes," complete Schedule L, Part IV  | 28a |           | X        |
|          | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV  | 28b |           |          |
| C        |  | 28c |           | x        |
| 29       | "Yes," complete Schedule L, Part IV  | 29  | Х         |          |
| 30       | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation                                      | 23  |           |          |
| 00       |  | 30  |           | x        |
| 31       | contributions? If "Yes," complete Schedule M  Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31  |           | X        |
| 32       | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If</i> "Yes," <i>complete</i>                                   | 0.  |           |          |
|          | Schedule N, Part II  | 32  |           | x        |
| 33       | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |     |           |          |
|          | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33  |           | x        |
| 34       | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and  |     |           |          |
| -        | Part V. line 1   | 34  |           | x        |
| 35a      | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a |           | Х        |
|          | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity  |     |           |          |
|          | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b |           |          |
| 36       | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?                                       |     |           |          |
|          | If "Yes," complete Schedule R, Part V, line 2  | 36  |           | Х        |
| 37       | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   |     |           |          |
|          | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |           | Х        |
| 38       | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?   |     |           |          |
|          | Note: All Form 990 filers are required to complete Schedule O  | 38  | X         |          |
| Par      | t V Statements Regarding Other IRS Filings and Tax Compliance  |     |           |          |
|          | Check if Schedule O contains a response or note to any line in this Part V   |     |           |          |
|          |  |     | Yes       | No       |
| 1a       | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable   |     |           |          |
| b        | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable  |     |           |          |
| С        | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming   |     |           |          |
|          | (gambling) winnings to prize winners?  | 1c  | X         |          |
|          |  | _   | 4 34 36 3 |          |

Form 990 (2022) Part V

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Statements Regarding Other IRS Filings and Tax Compliance (continued) Yes No 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Х 2h X Did the organization have unrelated business gross income of \$1,000 or more during the year? If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O 3b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a Х financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? Х 6a If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). Х Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required Х to file Form 8282? 7с If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7е Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Section 501(c)(12) organizations. Enter: Gross income from members or shareholders 11a Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year ...... Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? 13a Note: See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand Х Did the organization receive any payments for indoor tanning services during the tax year? 14a If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O 14b Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? X 15 If "Yes," see the instructions and file Form 4720, Schedule N. X Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 If "Yes," complete Form 4720, Schedule O. Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? 17 If "Yes," complete Form 6069.

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Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No Yes 17 **1a** Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. 14 **b** Enter the number of voting members included on line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Х officer, director, trustee, or key employee? 2 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision Х of officers, directors, trustees, or key employees to a management company or other person? 3 X Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? 6 6 Х 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or X persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х a The governing body? 8a Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Х 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe on Schedule O the process, if any, used by the organization to review this Form 990. Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a **b** Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Х 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe Х 12c on Schedule O how this was done Did the organization have a written whistleblower policy? Х 13 13 Did the organization have a written document retention and destruction policy? 14 Х 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Х 15a Х 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure NONE List the states with which a copy of this Form 990 is required to be filed Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website X Upon request Another's website \_\_\_ Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records TIMOTHY L. SIMS - 314-243-4140 P.O. BOX 476, BALLWIN, MO

#### Form 990 (2022) FOCUS MARINES FOUNDATION

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

   List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
- Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

| (A)                     | (B)                    |                                |   | _ (0    | <b>C</b> )   |                                 |           | (D)              | (E)                              | (F)                   |
|-------------------------|------------------------|--------------------------------|---|---------|--------------|---------------------------------|-----------|------------------|----------------------------------|-----------------------|
| Name and title          | Average                | (do                            | Position (do not check more than one                          |         | Reportable   | Reportable                      | Estimated |                  |                                  |                       |
|                         | hours per              | box                            | box, unless person is both an officer and a director/trustee) |         | compensation | compensation                    | amount of |                  |                                  |                       |
|                         | week                   |                                | Cei aii   | u a ui  | recto        | ii i us                         | (66)      | from             | from related                     | other                 |
|                         | (list any<br>hours for | directo                        |   |         |              | _                               |           | the organization | organizations<br>(W-2/1099-MISC/ | compensation from the |
|                         | related                | ee or                          | stee  |         |              | nsateo                          |           | (W-2/1099-MISC/  | 1099-NEC)                        | organization          |
|                         | organizations          | Individual trustee or director | Institutional trustee   |         | oyee         | Highest compensated<br>employee |           | 1099-NEC)        | ,                                | and related           |
|                         | below                  | vidua                          | itutio  | Officer | Key employee | hest o                          | Former    |                  |                                  | organizations         |
|                         | line)                  | pul                            | Inst  | 0#i     | Key          | e Hig                           | For       |                  |                                  |                       |
| (1) CHARLES SCOTT       | 7.00                   |                                |   |         |              |                                 |           |                  |                                  |                       |
| DIRECTOR                | 7.00                   | Х                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (2) MICKEY DRAKE        | 7.00                   | .,                             |   |         |              |                                 |           |                  |                                  |                       |
| DIRECTOR                | F 00                   | Х                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (3) TOM FISCHER         | 5.00                   | -                              |   |         |              |                                 |           |                  | _                                |                       |
| DIRECTOR TIGHT          | 7.00                   | X                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (4) TOM ILGES DIRECTOR  | 7.00                   | X                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (5) WENDELL WEBB        | 4.00                   | Λ                              | $\vdash$  |         |              |                                 |           | 0.               | 0.                               | U .                   |
| DIRECTOR                | 4.00                   | X                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (6) COTTRELL FOX        | 1.00                   | ^                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| DIRECTOR                | 1.00                   | x                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (7) JACK QUINN          | 3.00                   |                                |   |         |              |                                 |           | •                | •                                | , ·                   |
| DIRECTOR                | 3,00                   | х                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (8) DENNIS SIMPSON      | 8.00                   | <u> </u>                       |   |         |              |                                 |           |                  |                                  |                       |
| DIRECTOR                |                        | Х                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (9) MICHAEL JORGENSEN   | 5.00                   |                                |   |         |              |                                 |           |                  | -                                | -                     |
| DIRECTOR                |                        | Х                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (10) GREGORY MUFFLER    | 5.00                   |                                |   |         |              |                                 |           |                  |                                  |                       |
| DIRECTOR                |                        | Х                              |   |         |              |                                 |           | 0.               | 0.                               | 0.                    |
| (11) JOHN BRAUER        | 10.00                  |                                |   |         |              |                                 |           |                  |                                  |                       |
| VICE PRESIDENT          |                        | Х                              |   | Х       |              |                                 |           | 0.               | 0.                               | 0.                    |
| (12) WALT SUHRE         | 3.00                   |                                |   |         |              |                                 |           |                  |                                  |                       |
| CHAIRMAN                |                        | Х                              |   | Х       |              |                                 |           | 0.               | 0.                               | 0.                    |
| (13) TIM SIMS           | 5.00                   |                                |   |         |              |                                 |           |                  |                                  |                       |
| TREASURER               |                        | X                              |   | Х       |              |                                 |           | 0.               | 0.                               | 0.                    |
| (14) HARRY HEGGER       | 7.00                   |                                |   |         |              |                                 |           |                  |                                  |                       |
| VICE CHAIRMAN           |                        | Х                              |   | Х       |              |                                 |           | 0.               | 0.                               | 0.                    |
| (15) NORM HARRIMAN      | 10.00                  | 1_                             |   |         |              |                                 |           |                  | _                                | _                     |
| DIRECTOR                |                        | Х                              |   |         |              |                                 |           | 20,955.          | 0.                               | 0.                    |
| (16) STACY PENNINGROTH  | 20.00                  |                                |   |         |              |                                 |           |                  | _                                | _                     |
| SECRETARY OF THE BOARD  | 10.00                  | Х                              |   | Х       |              |                                 |           | 43,648.          | 0.                               | 0 .                   |
| (17) JENNIFER JEFFERSON | 40.00                  |                                |   |         |              |                                 |           | 64 04 -          | _                                | _                     |
| EXECUTIVE DIRECTOR      |                        | X                              |   | Х       |              |                                 |           | 61,917.          | 0.                               | 0 .                   |

| Form 990 (2022) FOCUS MAI  |   |                                |  |          |              |                              |        |  | 27-20  | 81   | 900          | Pa   | age 8           |
|--|---|--------------------------------|--|----------|--------------|------------------------------|--------|--|--|------|--------------|--|-----------------|
| Part VII Section A. Officers, Directors, Trus  |   | loye                           | es,  |          |              | hes                          | t C    |  | ,  |      | ı -          | <i>(</i> =)                                |                 |
| (A)  Name and title  Average hours per week (list any  |   |                                | Position (do not check more than one box, unless person is both an officer and a director/trustee) |          |              |                              | an     | (D)  Reportable compensation from the        | Reportable compensation from related organizations | 3    | com          | (F)<br>timate<br>nount o<br>other<br>pensa | of<br>tion      |
|  | hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee  | Officer  | Key employee | Highest compensated employee | Former | organization<br>(W-2/1099-MISC/<br>1099-NEC) | (W-2/1099-MIS<br>1099-NEC)                         |      | orga<br>and  | om the<br>anizati<br>d relate<br>nizatio   | ion<br>ed       |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
| 1b Subtotal c Total from continuation sheets to Part VI  |   |                                |  |          |              |                              |        | 126,520.                                     |  | 0.   |              |  | 0.              |
| d Total (add lines 1b and 1c)  Total number of individuals (including but n                      |   |                                |  |          |              |                              |        | 126,520 <b>.</b> ceived more than \$100,     | 000 of reportable                                  | 0.   |              |  | 0.              |
| compensation from the organization   |   |                                |  |          |              |                              |        |  |  |      |              | Yes  | 0<br><b>N</b> o |
| 3 Did the organization list any former officer,<br>line 1a? If "Yes," complete Schedule J for s  | uch individual  |                                |  |          |              |                              |        |  |  |      | 3            |  | X               |
| 4 For any individual listed on line 1a, is the su and related organizations greater than \$150   | 0,000? If "Yes,   | " cor                          | nple   | ete S    | Sche         | dule                         | J fo   | or such individual                           |  |      | 4            |  | X               |
| 5 Did any person listed on line 1a receive or a<br>rendered to the organization? If "Yes," com   |   |                                |  |          |              |                              |        |  |  |      | 5            |  | X               |
| Section B. Independent Contractors  1 Complete this table for your five highest co               | mpensated ind   | eper                           | nder   | nt co    | ntra         | ctor                         | s th   | nat received more than \$                    | 100.000 of comp                                    | ensa | tion fro     | m  |                 |
| the organization. Report compensation for  | •   | •                              |  |          |              |                              |        | the organization's tax y                     | •  |      |              |  |                 |
| (A) Name and business  | address   | NC                             | NE   | <u> </u> |              |                              |        | (B)<br>Description of s                      | ervices  | C    | (C<br>Comper |  | <u>1</u>        |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
|  |   |                                |  |          |              |                              |        |  |  |      |              |  |                 |
| Total number of independent contractors (ii     \$100,000 of compensation from the organization) | •   | ot lim                         | nited  | l to t   | hose<br>0    |                              | ed     | above) who received mo                       | ore than   |      | Form         | <u> </u>                                   | 2000)           |

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Part VIII Statement of Revenue

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|  |    |          | Check if Schodule O contains a response        | or note to any lin  | o in this Dort VIII |                   |                  |                    |
|--|----|----------|--|---------------------|---------------------|-------------------|------------------|--------------------|
|  |    |          | Check if Schedule O contains a response        | or note to any iin  | (A)                 | (B)               | (C)              | (D)                |
|  |    |          |  |                     | Total revenue       | Related or exempt | Unrelated        | Revenue excluded   |
|  |    |          |  |                     |                     | function revenue  | business revenue | from tax under     |
|  |    |          |  |                     |                     |                   |                  | sections 512 - 514 |
| ts st  | 1  | а        | Federated campaigns 1a                         |                     |                     |                   |                  |                    |
| irar   |    | b        | Membership dues <b>1b</b>                      |                     |                     |                   |                  |                    |
| Ĕ,G  |    | С        | Fundraising events 1c                          |                     |                     |                   |                  |                    |
| ar ji  |    | d        | Related organizations 1d                       |                     |                     |                   |                  |                    |
| Contributions, Gifts, Grants and Other Similar Amounts |    |          | Government grants (contributions) 1e           |                     |                     |                   |                  |                    |
| Sign   |    |          | All other contributions, gifts, grants, and    |                     |                     |                   |                  |                    |
| uti<br>ber   |    | -        |  | 232.897.            |                     |                   |                  |                    |
| gË   |    | g        | Noncash contributions included in lines 1a-1f  | 232,897.<br>94,611. |                     |                   |                  |                    |
| no<br>Du   |    | _        |  | 71,011              | 1,232,897.          |                   |                  |                    |
| O a  |    | -11      | Total. Add lines 1a-1f                         | Business Code       | 1,232,037.          |                   |                  |                    |
|  | _  |          |  | Business Code       |                     |                   |                  |                    |
| <u>ce</u>  | 2  | a        |  |                     |                     |                   |                  |                    |
| e v  |    | b        |  |                     |                     |                   |                  |                    |
| Sch  |    | С        |  |                     |                     |                   |                  |                    |
| ev.  |    | d        |  |                     |                     |                   |                  |                    |
| Program Service<br>Revenue                             |    | е        |  |                     |                     |                   |                  |                    |
| Ā  |    | f        | All other program service revenue              |                     |                     |                   |                  |                    |
|  |    | g        | Total. Add lines 2a-2f                         |                     |                     |                   |                  |                    |
|  | 3  |          | Investment income (including dividends, intere |                     |                     |                   |                  |                    |
|  |    |          | other similar amounts)                         |                     | 53,723.             |                   |                  | 53,723.            |
|  | 4  | L        | Income from investment of tax-exempt bond p    |                     |                     |                   |                  | •                  |
|  | 5  |          | Royalties                                      |                     |                     |                   |                  |                    |
|  | Ŭ  |          | (i) Real                                       | (ii) Personal       |                     |                   |                  |                    |
|  | 6  |          |  | ()                  |                     |                   |                  |                    |
|  | O  | a        | Gross rents 6a                                 |                     |                     |                   |                  |                    |
|  |    |          | Less: rental expenses 6b                       |                     |                     |                   |                  |                    |
|  |    |          | Rental income or (loss) 6c                     |                     |                     |                   |                  |                    |
|  |    |          |  |                     |                     |                   |                  |                    |
|  | 7  | a        | Gross amount from sales of (i) Securities      | (ii) Other          |                     |                   |                  |                    |
|  |    |          | assets other than inventory 7a                 |                     |                     |                   |                  |                    |
|  |    | b        | Less: cost or other basis                      |                     |                     |                   |                  |                    |
| ne   |    |          | and sales expenses <b>7b</b>                   |                     |                     |                   |                  |                    |
| len/   |    | С        | Gain or (loss)                                 |                     |                     |                   |                  |                    |
| Revenue  |    | d        | Net gain or (loss)                             |                     |                     |                   |                  |                    |
| ē  | 8  | а        | Gross income from fundraising events (not      |                     |                     |                   |                  |                    |
| ₽  |    |          | including \$ of                                |                     |                     |                   |                  |                    |
| _  |    |          | contributions reported on line 1c). See        |                     |                     |                   |                  |                    |
|  |    |          | Part IV, line 18                               |                     |                     |                   |                  |                    |
|  |    | b        | Less: direct expenses 8b                       |                     |                     |                   |                  |                    |
|  |    |          | Net income or (loss) from fundraising events   |                     |                     |                   |                  |                    |
|  | a  |          | Gross income from gaming activities. See       | Ī                   |                     |                   |                  |                    |
|  | 9  | a        | Part IV, line 19 9a                            |                     |                     |                   |                  |                    |
|  |    | <b>L</b> |  |                     |                     |                   |                  |                    |
|  |    |          |  |                     |                     |                   |                  |                    |
|  | 40 |          | Net income or (loss) from gaming activities    | T                   |                     |                   |                  |                    |
|  | 10 | а        | Gross sales of inventory, less returns         |                     |                     |                   |                  |                    |
|  |    |          | and allowances 10a                             |                     |                     |                   |                  |                    |
|  |    |          | Less: cost of goods sold 10b                   | )                   |                     |                   |                  |                    |
|  |    | С        | Net income or (loss) from sales of inventory   | T                   |                     |                   |                  |                    |
| S  |    |          |  | Business Code       | 00 - 11             |                   |                  |                    |
| on<br>e  | 11 | а        | MISCELLANEOUS REVENUE                          | 900099              | 29,743.             |                   |                  | 29,743.            |
| ane  |    | b        |  |                     |                     |                   |                  |                    |
| Miscellaneous<br>Revenue                               |    | С        |  |                     |                     |                   |                  |                    |
| Aisc<br>B  |    | d        | All other revenue                              |                     |                     |                   |                  |                    |
| _  | _  |          | Total. Add lines 11a-11d                       |                     | 29,743.             |                   |                  |                    |
|  | 12 |          | Total revenue. See instructions                |                     | 1,316,363.          | 0.                | 0.               | 83,466.            |
|  |    |          |  |                     |                     |                   |                  | 202                |

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Form 990 (2022) FOCUS MARINES FOUNDATION
Part IX Statement of Functional Expenses

| Secti  | on 501(c)(3) and 501(c)(4) organizations must comp  | olete all columns. All othe | er organizations must con                 | nplete column (A).                  |                                  |  |  |  |  |  |
|--------|---|-----------------------------|---|-------------------------------------|----------------------------------|--|--|--|--|--|
|        | Check if Schedule O contains a response or note to any line in this Part IX                             |                             |   |                                     |                                  |  |  |  |  |  |
|        | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.                              | (A)<br>Total expenses       | <b>(B)</b><br>Program service<br>expenses | (C) Management and general expenses | ( <b>D)</b> Fundraising expenses |  |  |  |  |  |
| 1      | Grants and other assistance to domestic organizations   |                             |   |                                     |                                  |  |  |  |  |  |
|        | and domestic governments. See Part IV, line 21  |                             |   |                                     |                                  |  |  |  |  |  |
| 2      | Grants and other assistance to domestic   |                             |   |                                     |                                  |  |  |  |  |  |
|        | individuals. See Part IV, line 22   |                             |   |                                     |                                  |  |  |  |  |  |
| 3      | Grants and other assistance to foreign  |                             |   |                                     |                                  |  |  |  |  |  |
|        | organizations, foreign governments, and foreign   |                             |   |                                     |                                  |  |  |  |  |  |
|        | individuals. See Part IV, lines 15 and 16   |                             |   |                                     |                                  |  |  |  |  |  |
| 4      | Benefits paid to or for members   |                             |   |                                     |                                  |  |  |  |  |  |
| 5      | Compensation of current officers, directors,  | 106 500                     | 25 244                                    |                                     | 22 572                           |  |  |  |  |  |
|        | trustees, and key employees   | 126,520.                    | 86,841.                                   |                                     | 39,679.                          |  |  |  |  |  |
| 6      | Compensation not included above to disqualified   |                             |   |                                     |                                  |  |  |  |  |  |
|        | persons (as defined under section 4958(f)(1)) and   |                             |   |                                     |                                  |  |  |  |  |  |
|        | persons described in section 4958(c)(3)(B)  | 12 020                      | 0.006                                     |                                     | 4 150                            |  |  |  |  |  |
| 7      | Other salaries and wages  | 13,238.                     | 9,086.                                    |                                     | 4,152.                           |  |  |  |  |  |
| 8      | Pension plan accruals and contributions (include  |                             |   |                                     |                                  |  |  |  |  |  |
| _      | section 401(k) and 403(b) employer contributions)   |                             |   |                                     |                                  |  |  |  |  |  |
| 9      | Other employee benefits   | 11 200                      | 0 027                                     |                                     | 2 252                            |  |  |  |  |  |
| 10     | Payroll taxes   | 11,390.                     | 8,037.                                    |                                     | 3,353.                           |  |  |  |  |  |
| 11     | Fees for services (nonemployees):   |                             |   |                                     |                                  |  |  |  |  |  |
| a      | Management  |                             |   |                                     |                                  |  |  |  |  |  |
| b      | Legal   | 42,985.                     | 1,775.                                    | 41,210.                             |                                  |  |  |  |  |  |
| _      | Accounting  | 44,900.                     | 1,775.                                    | 41,210.                             |                                  |  |  |  |  |  |
| d      | Lobbying  |                             |   |                                     |                                  |  |  |  |  |  |
| e      | Professional fundraising services. See Part IV, line 17   |                             |   |                                     |                                  |  |  |  |  |  |
| f      | Other. (If line 11g amount exceeds 10% of line 25,  |                             |   |                                     |                                  |  |  |  |  |  |
| g      | column (A), amount, list line 11g expenses on Sch 0.)   |                             |   |                                     |                                  |  |  |  |  |  |
| 12     | Advertising and promotion   | 37,607.                     | 24,300.                                   |                                     | 13,307.                          |  |  |  |  |  |
| 13     | Office expenses   | 46,709.                     | 35,772.                                   |                                     | 10,937.                          |  |  |  |  |  |
| 14     | Information technology  | 54,639.                     | 50,723.                                   | 1,670.                              | 2,246.                           |  |  |  |  |  |
| 15     | Royalties   |                             |   |                                     |                                  |  |  |  |  |  |
| 16     | Occupancy   | 34,726.                     | 28,509.                                   | 1,590.                              | 4,627.                           |  |  |  |  |  |
| 17     | Travel  | 199,670.                    | 190,988.                                  |                                     | 8,682.                           |  |  |  |  |  |
| 18     | Payments of travel or entertainment expenses  |                             |   |                                     |                                  |  |  |  |  |  |
|        | for any federal, state, or local public officials   |                             |   |                                     |                                  |  |  |  |  |  |
| 19     | Conferences, conventions, and meetings  |                             |   |                                     |                                  |  |  |  |  |  |
| 20     | Interest  |                             |   | -                                   |                                  |  |  |  |  |  |
| 21     | Payments to affiliates  | 8,078.                      | 8,078.                                    |                                     |                                  |  |  |  |  |  |
| 22     | Depreciation, depletion, and amortization   | 13,601.                     | 6,831.                                    | 6,770.                              |                                  |  |  |  |  |  |
| 23     | Other expenses. Itemize expenses not covered  | 13,001.                     | 0,031.                                    | 0,770•                              |                                  |  |  |  |  |  |
| 24     | above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), |                             |   |                                     |                                  |  |  |  |  |  |
| _      | amount, list line 24e expenses on Schedule 0.) PROGRAM AND EVENT COSTS                                  | 169,484.                    | 166,929.                                  |                                     | 2,555.                           |  |  |  |  |  |
| a      | PRINTING AND POSTAGE  | 3,619.                      | 1,779.                                    | 107.                                | 1,733.                           |  |  |  |  |  |
| b      | DEVELOPMENT EXPENSES  | 18.                         | 18.                                       | 107.                                | Ι,/33•                           |  |  |  |  |  |
| c<br>d | DIVIDOLITIMI ENLEMBED   | 10•                         | 10.                                       |                                     |                                  |  |  |  |  |  |
| a<br>e | All other expenses  |                             |   |                                     |                                  |  |  |  |  |  |
| 25     | Total functional expenses. Add lines 1 through 24e  | 762,284.                    | 619,666.                                  | 51,347.                             | 91,271.                          |  |  |  |  |  |
| 26     | Joint costs. Complete this line only if the organization  | . 02,201                    | 323,000.                                  | 32,32,0                             | <u> </u>                         |  |  |  |  |  |
| _0     | reported in column (B) joint costs from a combined  |                             |   |                                     |                                  |  |  |  |  |  |
|        | educational campaign and fundraising solicitation.  |                             |   |                                     |                                  |  |  |  |  |  |
|        | Check here if following SOP 98-2 (ASC 958-720)  |                             |   |                                     |                                  |  |  |  |  |  |
|        |   |                             |   | l .                                 | Form 990 (2022)                  |  |  |  |  |  |

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Part X Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) Beginning of year End of year 853,093. 1,310,734. 1 Cash - non-interest-bearing Savings and temporary cash investments 2 Pledges and grants receivable, net 3 Accounts receivable, net 4 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 5 Loans and other receivables from other disqualified persons (as defined 6 under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) Notes and loans receivable, net 7 Inventories for sale or use 8 2,449. 2,410. Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment: cost or other 60,141. basis. Complete Part VI of Schedule D \_\_\_\_\_\_ 10a 2,250. 28,313. b Less: accumulated depreciation 10b 10c 2,853,722. 2,386,486. 11 11 Investments - publicly traded securities Investments - other securities. See Part IV, line 11 12 Investments - program-related. See Part IV, line 11 13 13 14 Intangible assets 14 15 Other assets. See Part IV, line 11 15 3,711,514. 3,727,943. 16 **Total assets.** Add lines 1 through 15 (must equal line 33) 16 9,502. 20,239. Accounts payable and accrued expenses 17 17 18 18 Grants payable 19 19 Deferred revenue Tax-exempt bond liabilities 20 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% 22 controlled entity or family member of any of these persons Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X 9,502. 20,239. 26 **Total liabilities.** Add lines 17 through 25 Organizations that follow FASB ASC 958, check here Net Assets or Fund Balances and complete lines 27, 28, 32, and 33. Net assets without donor restrictions 3,702,012. 27 3,707,704. 27 Net assets with donor restrictions Organizations that do not follow FASB ASC 958, check here and complete lines 29 through 33. 29 Capital stock or trust principal, or current funds 29 Paid-in or capital surplus, or land, building, or equipment fund 30 30 Retained earnings, endowment, accumulated income, or other funds 31 31 3,702,012. Total net assets or fund balances 3,707,704. 32 32

3,727,943. Form **990** (2022)

3,711,514.

33

Total liabilities and net assets/fund balances

FOCUS MARINES FOUNDATION 27-2081900 Page 12 Form 990 (2022) Part XI Reconciliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI 1,316,363. Total revenue (must equal Part VIII, column (A), line 12) 762,284. Total expenses (must equal Part IX, column (A), line 25) 2 2 554,079. Revenue less expenses. Subtract line 2 from line 1 3 3 3,702,012. Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) 4 4 548,387 Net unrealized gains (losses) on investments 5 5 Donated services and use of facilities 6 6 7 7 Investment expenses 8 8 Prior period adjustments Other changes in net assets or fund balances (explain on Schedule O) 0. 9 9 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, 10 3,707,704. Part XII Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII Yes No X Accrual Accounting method used to prepare the Form 990: Cash Other If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O. Х 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Both consolidated and separate basis Separate basis Consolidated basis Х Were the organization's financial statements audited by an independent accountant? 2b If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? **2**c If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O. 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F? Х If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why on Schedule O and describe any steps taken to undergo such audits

Form 990 (2022)

#### SCHEDULE A

(Form 990)

Total

Department of the Treasury Internal Revenue Service

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Name of the organization

**Employer identification number** 

OMB No. 1545-0047

FOCUS MARINES FOUNDATION 27-2081900 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from 10 activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

Schedule A (Form 990) 2022

FOCUS MARINES FOUNDATION

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

|      | don A. i abile oupport   |                       |                       |                       |                     |                     |           |  |  |
|------|--|-----------------------|-----------------------|-----------------------|---------------------|---------------------|-----------|--|--|
| Cale | ndar year (or fiscal year beginning in)  | (a) 2018              | <b>(b)</b> 2019       | (c) 2020              | (d) 2021            | (e) 2022            | (f) Total |  |  |
| 1    | Gifts, grants, contributions, and  |                       |                       |                       |                     |                     |           |  |  |
|      | membership fees received. (Do not  |                       |                       |                       |                     |                     |           |  |  |
|      | include any "unusual grants.")   | 1159368.              | 861,150.              | 1563897.              | 1023536.            | 1232897.            | 5840848.  |  |  |
| 2    | Tax revenues levied for the organ-   |                       |                       |                       |                     |                     |           |  |  |
|      | ization's benefit and either paid to   |                       |                       |                       |                     |                     |           |  |  |
|      | or expended on its behalf  |                       |                       |                       |                     |                     |           |  |  |
| 3    | The value of services or facilities  |                       |                       |                       |                     |                     |           |  |  |
|      | furnished by a governmental unit to  |                       |                       |                       |                     |                     |           |  |  |
|      | the organization without charge  |                       |                       |                       |                     |                     |           |  |  |
| 4    | Total. Add lines 1 through 3   | 1159368.              | 861,150.              | 1563897.              | 1023536.            | 1232897.            | 5840848.  |  |  |
| 5    | The portion of total contributions   |                       |                       |                       |                     |                     |           |  |  |
|      | by each person (other than a   |                       |                       |                       |                     |                     |           |  |  |
|      | governmental unit or publicly  |                       |                       |                       |                     |                     |           |  |  |
|      | supported organization) included   |                       |                       |                       |                     |                     |           |  |  |
|      | on line 1 that exceeds 2% of the   |                       |                       |                       |                     |                     |           |  |  |
|      | amount shown on line 11,   |                       |                       |                       |                     |                     |           |  |  |
|      | column (f)   |                       |                       |                       |                     |                     | 2869388.  |  |  |
|      | Public support. Subtract line 5 from line 4.   |                       |                       |                       |                     |                     | 2971460.  |  |  |
| Sec  | tion B. Total Support  |                       |                       |                       |                     |                     |           |  |  |
| Cale | ndar year (or fiscal year beginning in)  | (a) 2018              | <b>(b)</b> 2019       | (c) 2020              | (d) 2021            | (e) 2022            | (f) Total |  |  |
| 7    | Amounts from line 4  | 1159368.              | 861,150.              | 1563897.              | 1023536.            | 1232897.            | 5840848.  |  |  |
| 8    | Gross income from interest,  |                       |                       |                       |                     |                     |           |  |  |
|      | dividends, payments received on  |                       |                       |                       |                     |                     |           |  |  |
|      | securities loans, rents, royalties,  |                       |                       |                       |                     |                     |           |  |  |
|      | and income from similar sources  | 5,385.                | 17,872.               | 25,505.               | 30,878.             | 53,723.             | 133,363.  |  |  |
| 9    | Net income from unrelated business   |                       |                       |                       |                     |                     |           |  |  |
|      | activities, whether or not the   |                       |                       |                       |                     |                     |           |  |  |
|      | business is regularly carried on   | 19,698.               |                       |                       |                     |                     | 19,698.   |  |  |
| 10   | Other income. Do not include gain  |                       |                       |                       |                     |                     |           |  |  |
|      | or loss from the sale of capital   |                       |                       |                       |                     |                     |           |  |  |
|      | assets (Explain in Part VI.)   |                       |                       |                       |                     |                     |           |  |  |
| 11   | <b>Total support.</b> Add lines 7 through 10   |                       |                       |                       |                     |                     | 5993909.  |  |  |
|      | Gross receipts from related activities,  |                       |                       |                       |                     | 12                  |           |  |  |
| 13   | First 5 years. If the Form 990 is for the  | ne organization's fir | rst, second, third, f | ourth, or fifth tax y | ear as a section 50 | 01(c)(3)            |           |  |  |
| 0    | organization, check this box and stop  |                       |                       |                       |                     |                     |           |  |  |
|      | tion C. Computation of Publi   |                       |                       |                       |                     |                     | 40 57     |  |  |
|      | Public support percentage for 2022 (I  |                       | •                     | ***                   |                     | 14                  | 49.57 %   |  |  |
|      | Public support percentage from 2021  |                       |                       |                       |                     | 15                  | 51.75 %   |  |  |
| 16a  | 6a 33 1/3% support test - 2022. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and   |                       |                       |                       |                     |                     |           |  |  |
|      | stop here. The organization qualifies as a publicly supported organization  X  h 23 1/39/ support test 2021. If the experiention did not check a box on line 12 or 15 o and line 15 is 23 1/39/ or more check this box   |                       |                       |                       |                     |                     |           |  |  |
| D    | b 33 1/3% support test - 2021. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box   |                       |                       |                       |                     |                     |           |  |  |
| 47-  | and stop here. The organization qualifies as a publicly supported organization   |                       |                       |                       |                     |                     |           |  |  |
| 1/a  | 7a 10% -facts-and-circumstances test - 2022. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization  |                       |                       |                       |                     |                     |           |  |  |
|      | The control of the first and singular tests and the control of the |                       |                       |                       |                     |                     |           |  |  |
| L-   |  | -                     | •                     | • • •                 | -                   | 70 and line 15 is 1 |           |  |  |
| a    | <b>b 10% -facts-and-circumstances test - 2021.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or   |                       |                       |                       |                     |                     |           |  |  |
|      | more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization  |                       |                       |                       |                     |                     |           |  |  |
| 10   | •  |                       | -                     |                       | • • •               |                     |           |  |  |
| ΙÓ   | Private foundation. If the organization  | ni did fiot check a i | box on line 13, 16a   | a, 100, 17a, 0r 17b   | , check this box at | iu see instructions |           |  |  |

Schedule A (Form 990) 2022

FOCUS MARINES FOUNDATION

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Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Calendar year (or fiscal year beginning in)  Giffs, grants, contributions, and membership less received, (Do not include any "unusual grants.")  Gross receipts from admissions, marchandise sold or services per formed, or facilities furnished in organization is tax-ewempt purpose of gross receipts from admissions that are not an unrelated trade or business under section 513  Tax revenues levied for the organization is tax-ewempt purpose or granization is tax-ewempt purpose or granization in the paid to or expended on this behalf or expended on the behalf or expended or expended on the behalf or expended  | Section A. Public S             | tne tests listed be                   | now, please comp    | Diete Part II.)      |                      |                     |                       |           |
|---|---------------------------------|---------------------------------------|---------------------|----------------------|----------------------|---------------------|-----------------------|-----------|
| 1 Giffs, grants, contributions, and membership bese received. (Do not include any "turusual grants.") 2 Gross receipts from admissions, marchandriae sold or services performed, or facilities turnished in any activity that is related to the organization's tax-evempt purpose of the designation of the services performed, or facilities turnished in any activity that is related to the organization is ex-evempt purpose of the designation of the services performed, or facilities turnished by a governmental unit to the organization is benefit and either paid to or expended on its behalf or e  |                                 | ···                                   | (a) 2018            | <b>(b)</b> 2019      | (c) 2020             | (d) 2021            | (e) 2022              | (f) Total |
| membarship fees received. (Do not include any funcsual grants.")  2. Gross neeligts from admissions, merchandles sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose 3 Gross neeligts from admissions and any activity that is related to the organization's tax-exempt purpose 3 Gross neeligts from activities that are not an unrelated trade or business under section 513  4. Tax revenues leviad for the organization organization and the paid to or expended on its behalf or expended or exp  |                                 | · · · ·                               |                     |                      | , ,                  |                     | , ,                   | `,        |
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| ization's benefit and either paid to or expended on its behalf  5. The value of services or facilities furnished by a governmental unit to the organization without charge  6. Total. Add lines 1 through 5.  7. A Amounts included on lines 1, 2, and 3 received from disqualified persons by amounts included on lines 2 and 3 received from other than degalified persons that exceed the grates of \$3,000 or 1% of the services or facilities and the services of the serv   |                                 |                                       |                     |                      |                      |                     |                       |           |
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| Calendar year (or fiscal year beginning in)  9 Amounts from line 6  10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  c Add lines 10a and 10b  11 Net income from unrelated businesses activities not included on line 10b, whether or not the business is regularly carried on line 10b, whether or not the business is regularly carried on 12 Other income. Do not include gain or loss from the sale of capital assests (Explain in Part VI.)  13 Total support. (Add lines 9, 10c, 11, and 12)  14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here  Section C. Computation of Public Support Percentage  15 Public support percentage for 2022 (line 8, column (f), divided by line 13, column (f))  16 Public support percentage from 2021 Schedule A, Part III, line 17  18 Investment income percentage from 2021 Schedule A, Part III, line 17  19a 33 1/3% support tests - 2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization  b 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization  | 8 Public support. (Sub          | tract line 7c from line 6.)           |                     |                      |                      |                     |                       |           |
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| Section D. Computation of Investment Income Percentage  17 Investment income percentage for 2022 (line 10c, column (f), divided by line 13, column (f))  18 Investment income percentage from 2021 Schedule A, Part III, line 17  19a 33 1/3% support tests - 2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization  b 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization  |                                 |                                       |                     |                      |                      |                     |                       |           |
| 17 Investment income percentage for 2022 (line 10c, column (f), divided by line 13, column (f))  18 Investment income percentage from 2021 Schedule A, Part III, line 17  19 33 1/3% support tests - 2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization  10 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization  |                                 |                                       |                     |                      |                      |                     | 101                   | 70        |
| 18 Investment income percentage from 2021 Schedule A, Part III, line 17  19a 33 1/3% support tests - 2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization  b 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization   |                                 |                                       |                     |                      | ine 13 column (f))   |                     | 17                    | %         |
| 19a 33 1/3% support tests - 2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization   |                                 |                                       |                     |                      |                      |                     |                       | <u>%</u>  |
| more than 33 1/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization  b 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization   |                                 |                                       |                     |                      |                      |                     |                       |           |
| b 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization   |                                 |                                       |                     |                      |                      |                     |                       | , 13 HOL  |
| line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization   |                                 |                                       |                     |                      |                      |                     |                       |           |
|   |                                 |                                       |                     |                      |                      |                     |                       |           |
|   |                                 |                                       |                     |                      |                      |                     |                       |           |

#### Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in Part VI.
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|     |             | Yes    | No          |
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| ule | A (Forn     | n 990) | <b>2022</b> |

|            | rt IV   Supporting Organizations (continued)  |           |     | ago <b>o</b>   |
|------------|---|-----------|-----|----------------|
|            | 1.1 C C (GOMENTAGO)   |           | Yes | No             |
| 11         | Has the organization accepted a gift or contribution from any of the following persons?   |           |     |                |
| а          | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and  |           |     |                |
|            | 11c below, the governing body of a supported organization?  | 11a       |     |                |
| b          | A family member of a person described on line 11a above?  | 11b       |     |                |
| С          | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide  |           |     |                |
|            | detail in Part VI.  | 11c       |     |                |
| Sec        | tion B. Type I Supporting Organizations   |           |     |                |
|            |   |           | Yes | No             |
| 1          | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or  |           |     |                |
|            | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,   |           |     |                |
|            | directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported |           |     |                |
|            | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the  |           |     |                |
|            | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  | 1         |     |                |
| 2          | Did the organization operate for the benefit of any supported organization other than the supported   |           |     |                |
|            | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in  |           |     |                |
|            | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,   |           |     |                |
| <u>Sac</u> | supervised, or controlled the supporting organization. tion C. Type II Supporting Organizations   | 2         |     | <u> </u>       |
| 300        | tion 6. Type it oupporting organizations  |           | V   |                |
| 4          | Ware a majority of the organization's directors or trustees during the tay year also a majority of the directors  |           | Yes | No             |
| 1          | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors  |           |     |                |
|            | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control   |           |     |                |
|            | or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).   | 1         |     |                |
| Sec        | tion D. All Type III Supporting Organizations   | •         |     |                |
|            | <i>,</i> 0 0  |           | Yes | No             |
| 1          | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the  |           |     | 110            |
|            | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax   |           |     |                |
|            | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the  |           |     |                |
|            | organization's governing documents in effect on the date of notification, to the extent not previously provided?  | 1         |     |                |
| 2          | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported  |           |     |                |
|            | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how  |           |     |                |
|            | the organization maintained a close and continuous working relationship with the supported organization(s).   | 2         |     |                |
| 3          | By reason of the relationship described on line 2, above, did the organization's supported organizations have a   |           |     |                |
|            | significant voice in the organization's investment policies and in directing the use of the organization's  |           |     |                |
|            | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's  |           |     |                |
|            | supported organizations played in this regard.  | 3         |     |                |
| Sec        | tion E. Type III Functionally Integrated Supporting Organizations   |           |     |                |
| 1          | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)  | •         |     |                |
| a          | The organization satisfied the Activities Test. Complete line 2 below.  |           |     |                |
| b          | The organization is the parent of each of its supported organizations. Complete line 3 below.   |           |     |                |
| C          | The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see in:  | struction | ,   | N <sub>0</sub> |
| 2          | Activities Test. <b>Answer lines 2a and 2b below.</b> Did substantially all of the organization's activities during the tax year directly further the exempt purposes of  |           | Yes | No             |
| а          | the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify</b>   |           |     |                |
|            | those supported organizations and explain how these activities directly furthered their exempt purposes,  |           |     |                |
|            | how the organization was responsive to those supported organizations, and how the organization determined   |           |     |                |
|            | that these activities constituted substantially all of its activities.  | 2a        |     |                |
| b          | Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement,   |           |     |                |
|            | one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in  |           |     |                |
|            | Part VI the reasons for the organization's position that its supported organization(s) would have engaged in  |           |     |                |
|            | these activities but for the organization's involvement.  | 2b        |     |                |
| 3          | Parent of Supported Organizations. <b>Answer lines 3a and 3b below.</b>   |           |     |                |
| а          | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or   |           |     |                |
|            | trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.   | 3a        |     |                |
| b          | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each   |           |     |                |
|            | of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.   | 3b        |     |                |

FOCUS MARINES FOUNDATION 27-2081900 Page 6 Schedule A (Form 990) 2022 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 ( explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) 1 Net short-term capital gain 2 Recoveries of prior-year distributions 3 Other gross income (see instructions) 3 4 4 Add lines 1 through 3. 5 5 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or 6 maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances 1b **c** Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): Acquisition indebtedness applicable to non-exempt-use assets 2 3 3 Subtract line 2 from line 1d. Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, 4 see instructions). 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 Multiply line 5 by 0.035. 6 6 7 Recoveries of prior-year distributions 7 8 Minimum Asset Amount (add line 7 to line 6) Section C - Distributable Amount Current Year 1 Adjusted net income for prior year (from Section A, line 8, column A) 1 Enter 0.85 of line 1. 2 3 Minimum asset amount for prior year (from Section B, line 8, column A) 3 Enter greater of line 2 or line 3. 4 5 5 Income tax imposed in prior year Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions). 6 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

Schedule A (Form 990) 2022

instructions).

27-2081900 Page 7 FOCUS MARINES FOUNDATION Schedule A (Form 990) 2022 Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) **Current Year** Section D - Distributions 1 1 Amounts paid to supported organizations to accomplish exempt purposes Amounts paid to perform activity that directly furthers exempt purposes of supported 2 organizations, in excess of income from activity Administrative expenses paid to accomplish exempt purposes of supported organizations 3 4 Amounts paid to acquire exempt-use assets 5 Qualified set-aside amounts (prior IRS approval required - provide details in Part VI) 5 6 6 Other distributions (describe in Part VI). See instructions. 7 7 Total annual distributions. Add lines 1 through 6. Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. 8 9 Distributable amount for 2022 from Section C, line 6 Line 8 amount divided by line 9 amount 10 10 (i) (ii) Distributable Underdistributions Section E - Distribution Allocations (see instructions) **Excess Distributions** Pre-2022 Amount for 2022 Distributable amount for 2022 from Section C, line 6 Underdistributions, if any, for years prior to 2022 (reasonable cause required - explain in Part VI). See instructions. Excess distributions carryover, if any, to 2022 **a** From 2017 **b** From 2018 c From 2019 **d** From 2020 e From 2021 f Total of lines 3a through 3e g Applied to underdistributions of prior years h Applied to 2022 distributable amount i Carryover from 2017 not applied (see instructions) j Remainder. Subtract lines 3g, 3h, and 3i from line 3f. 4 Distributions for 2022 from Section D, line 7: **a** Applied to underdistributions of prior years **b** Applied to 2022 distributable amount c Remainder. Subtract lines 4a and 4b from line 4. 5 Remaining underdistributions for years prior to 2022, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions 6 Remaining underdistributions for 2022. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions. Excess distributions carryover to 2023. Add lines 3i and 4c.

Schedule A (Form 990) 2022

8 Breakdown of line 7:
 a Excess from 2018
 b Excess from 2019
 c Excess from 2020
 d Excess from 2021
 e Excess from 2022

| Schedule A | (Form 990) 2022  | FOCUS   | MARINES   | FOUNDATION   | 27-2081900  | Page 8 |
|------------|--|---|---|--|---|--------|
| Part VI    | Supplemental Information Part IV, Section A, lines 1, line 1; Part IV, Section D, Section D, lines 5, 6, and | <b>nation.</b> P <sub>I</sub> 2, 3b, 3c, 4l lines 2 and 3 | rovide the explain<br>o, 4c, 5a, 6, 9a,<br>; Part IV, Section | nations required by Part II, lir<br>9b, 9c, 11a, 11b, and 11c; P<br>n E, lines 1c, 2a, 2b, 3a, and | ne 10; Part II, line 17a or 17b; Part III, line 12;<br>art IV, Section B, lines 1 and 2; Part IV, Section of<br>3b; Part V, line 1; Part V, Section B, line 1e; Part<br>this part for any additional information. | C,     |
|            | (See instructions.)  |   |   |  |   |        |
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232028 12-09-22 Schedule A (Form 990) 2022

#### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

### **Supplemental Financial Statements**

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
Attach to Form 990.
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Inspection

Name of the organization

FOCUS MARINES FOUNDATION

**Employer identification number** 27-2081900

| Pai |   |  | or Accounts. Complete if the           |
|-----|---|--|--|
|     | organization answered "Yes" on Form 990, Part IV, line              | e 6. (a) Donor advised funds                 | (b) Funds and other accounts           |
| 1   | Total number at end of year   | (1) 2 01101 (1111001 1111100                 | (2)                                    |
| 2   | Aggregate value of contributions to (during year)                   |  |  |
| 3   | Aggregate value of grants from (during year)                        |  |  |
| 4   | Aggregate value at end of year                                      |  |  |
| 5   | Did the organization inform all donors and donor advisors in w      | vriting that the assets held in donor advis  | sed funds                              |
| _   | are the organization's property, subject to the organization's      | _  |  |
| 6   | Did the organization inform all grantees, donors, and donor ac      |  |  |
|     | for charitable purposes and not for the benefit of the donor or     |  | -                                      |
|     | impermissible private benefit?                                      |  | Yes No                                 |
| Pai |   |  |  |
| 1   | Purpose(s) of conservation easements held by the organization       | on (check all that apply).                   |  |
|     | Preservation of land for public use (for example, recreat           | tion or education) Preservation o            | f a historically important land area   |
|     | Protection of natural habitat                                       | Preservation o                               | f a certified historic structure       |
|     | Preservation of open space  |  |  |
| 2   | Complete lines 2a through 2d if the organization held a qualifi     | ed conservation contribution in the form     | of a conservation easement on the last |
|     | day of the tax year.  |  | Held at the End of the Tax Year        |
| а   | Total number of conservation easements                              |  | 2a                                     |
| b   | Total acreage restricted by conservation easements                  |  | 2b                                     |
| С   | Number of conservation easements on a certified historic stru       | ucture included in (a)                       | 2c                                     |
| d   | Number of conservation easements included in (c) acquired a         | fter July 25,2006, and not on a              |  |
|     | historic structure listed in the National Register                  |  | 2d                                     |
| 3   | Number of conservation easements modified, transferred, rele        | eased, extinguished, or terminated by the    | e organization during the tax          |
|     | year  |  |  |
| 4   | Number of states where property subject to conservation ease        | ement is located                             |  |
| 5   | Does the organization have a written policy regarding the peri      | odic monitoring, inspection, handling of     |  |
|     | violations, and enforcement of the conservation easements it        |  |  |
| 6   | Staff and volunteer hours devoted to monitoring, inspecting, h      | handling of violations, and enforcing cons   | servation easements during the year    |
| _   | <del></del>   |  |  |
| 7   | Amount of expenses incurred in monitoring, inspecting, handle       | ling of violations, and enforcing conserva   | ition easements during the year        |
| 8   | Does each conservation easement reported on line 2(d) above         | e satisfy the requirements of section 170    | (h)(4)(B)(i)                           |
| _   |   |  |  |
| 9   | In Part XIII, describe how the organization reports conservation    |  |  |
|     | balance sheet, and include, if applicable, the text of the footnote | •  |  |
|     | organization's accounting for conservation easements.               | <b>G</b>                                     |  |
| Pai | t III Organizations Maintaining Collections of                      | Art, Historical Treasures, or Of             | ther Similar Assets.                   |
|     | Complete if the organization answered "Yes" on Form                 | 990, Part IV, line 8.                        |  |
| 1a  | If the organization elected, as permitted under FASB ASC 958        | B, not to report in its revenue statement a  | and balance sheet works                |
|     | of art, historical treasures, or other similar assets held for pub  | lic exhibition, education, or research in fu | urtherance of public                   |
|     | service, provide in Part XIII the text of the footnote to its finan | cial statements that describes these item    | ns.                                    |
| b   | If the organization elected, as permitted under FASB ASC 958        | 8, to report in its revenue statement and    | balance sheet works of                 |
|     | art, historical treasures, or other similar assets held for public  | exhibition, education, or research in furtl  | nerance of public service,             |
|     | provide the following amounts relating to these items:              |  |  |
|     | (i) Revenue included on Form 990, Part VIII, line 1                 |  | \$                                     |
|     |   |  |  |
| 2   | If the organization received or held works of art, historical trea  |  |  |
|     | the following amounts required to be reported under FASB AS         | SC 958 relating to these items:              |  |
| а   | Revenue included on Form 990, Part VIII, line 1                     |  | \$ <u></u>                             |
| h   | Assets included in Form 990, Part X                                 |  | \$                                     |

| Sche |   |                                  |                         |                     |            |                     |              | Page 2     |           |
|------|---|----------------------------------|-------------------------|---------------------|------------|---------------------|--------------|------------|-----------|
| Par  | t III   Organizations Maintaining C               | ollections of Art                | , Historical Tre        | asures, or O        | ther S     | Simila              | r Assets     | (continu   | red)      |
| 3    | Using the organization's acquisition, accession   | on, and other records            | s, check any of the f   | ollowing that ma    | ke sign    | ificant ι           | use of its   |            |           |
|      | collection items (check all that apply):          |                                  |                         |                     |            |                     |              |            |           |
| а    | Public exhibition                                 | d                                |                         | hange program       |            |                     |              |            |           |
| b    | Scholarly research                                | е                                | Other                   |                     |            |                     |              |            |           |
| С    | Preservation for future generations               |                                  |                         |                     |            |                     |              |            |           |
| 4    | Provide a description of the organization's co    | llections and explain            | how they further th     | e organization's    | exemp      | t purpos            | se in Part   | XIII.      |           |
| 5    | During the year, did the organization solicit o   | r receive donations o            | f art, historical treas | sures, or other si  | milar as   | ssets               |              |            |           |
|      | to be sold to raise funds rather than to be ma    |                                  |                         |                     |            |                     |              | Yes        | No        |
| Par  | t IV Escrow and Custodial Arrang                  |                                  | te if the organizatio   | n answered "Yes     | s" on Fo   | orm 990             | , Part IV, I | ine 9, or  |           |
|      | reported an amount on Form 990, Par               | t X, line 21.                    |                         |                     |            |                     |              |            |           |
| 1a   | Is the organization an agent, trustee, custodic   | an or other intermedia           | ary for contributions   | s or other assets   | not inc    | luded               |              | _          |           |
|      | on Form 990, Part X?                              |                                  |                         |                     |            |                     | L            | Yes        | No        |
| b    | If "Yes," explain the arrangement in Part XIII    | and complete the foll            | owing table:            |                     |            |                     |              |            |           |
|      |   |                                  |                         |                     |            |                     |              | Amount     |           |
| С    | Beginning balance                                 |                                  |                         |                     |            | 1c                  |              |            |           |
| d    | Additions during the year                         |                                  |                         |                     |            | 1d                  |              |            |           |
| е    | Distributions during the year                     |                                  |                         |                     |            | 1e                  |              |            |           |
| f    | Ending balance                                    |                                  |                         |                     |            | 1f                  |              |            |           |
| 2a   | Did the organization include an amount on Fo      | orm 990, Part X, line 2          | 21, for escrow or cu    | stodial account     | liability  | ?                   | <u></u>      | Yes        | No        |
| b    | If "Yes," explain the arrangement in Part XIII.   |                                  |                         |                     |            |                     |              |            |           |
| Par  | t V Endowment Funds. Complete i                   | f the organization and           | swered "Yes" on Fo      | rm 990, Part IV,    |            |                     |              |            |           |
|      |   | (a) Current year                 | (b) Prior year          | (c) Two years ba    | ack (d     | ) Three y           | ears back    | (e) Four y | ears back |
| 1a   | Beginning of year balance                         | 2,314,636.                       | 562,514.                | 515,8               | 04.        |                     |              |            |           |
| b    | Contributions                                     |                                  | 1,600,000.              |                     |            |                     |              |            |           |
| С    | Net investment earnings, gains, and losses        | -376,660.                        | 152,122.                | 50,0                | 13.        |                     |              |            |           |
| d    | Grants or scholarships                            |                                  |                         |                     |            |                     |              |            |           |
| е    | Other expenditures for facilities                 |                                  |                         |                     |            |                     |              |            |           |
|      | and programs                                      |                                  |                         |                     |            |                     |              |            |           |
| f    | Administrative expenses                           |                                  |                         | 3,3                 | 03.        |                     |              |            |           |
| g    | End of year balance                               | 1,937,976.                       | 2,314,636.              | 562,5               | 14.        |                     |              |            |           |
| 2    | Provide the estimated percentage of the curr      | ent year end balance             | (line 1g, column (a)    | ) held as:          |            |                     |              |            |           |
| а    | Board designated or quasi-endowment               |                                  | _%                      |                     |            |                     |              |            |           |
| b    | Permanent endowment                               | %                                |                         |                     |            |                     |              |            |           |
| С    | Term endowment                                    | %                                |                         |                     |            |                     |              |            |           |
|      | The percentages on lines 2a, 2b, and 2c show      | uld equal 100%.                  |                         |                     |            |                     |              |            |           |
| За   | Are there endowment funds not in the posses       | ssion of the organizat           | tion that are held ar   | nd administered f   | for the    |                     |              |            |           |
|      | organization by:                                  |                                  |                         |                     |            |                     |              | \          | res No    |
|      | (i) Unrelated organizations                       |                                  |                         |                     |            |                     |              | 3a(i)      | X         |
|      | (ii) Related organizations                        |                                  |                         |                     |            |                     |              | 3a(ii)     | X         |
| b    | If "Yes" on line 3a(ii), are the related organiza | tions listed as require          | ed on Schedule R?       |                     |            |                     |              | 3b         |           |
| 4    | Describe in Part XIII the intended uses of the    |                                  | vment funds.            |                     |            |                     |              |            |           |
| Par  | t VI Land, Buildings, and Equipm                  | ent.                             |                         |                     |            |                     |              |            |           |
|      | Complete if the organization answered             | d "Yes" on Form 990,             | Part IV, line 11a. S    | ee Form 990, Pa     | ırt X, lin | e 10.               |              |            |           |
|      | Description of property                           | (a) Cost or ot<br>basis (investm | , , , , , ,             | or other<br>(other) |            | umulate<br>eciation | ed           | (d) Book   | value     |
| 1a   | Land  |                                  |                         |                     |            |                     |              |            |           |
| b    | Buildings   |                                  |                         |                     |            |                     |              |            |           |
| С    | Leasehold improvements                            |                                  |                         |                     |            |                     |              |            |           |
|      | Equipment   |                                  | 1                       | 6,000.              | 1          | L5,00               | 00.          | 1          | ,000.     |
|      | Other   | I                                |                         | 4,141.              |            | L6,82               |              |            | ,313.     |
|      | . Add lines 1a through 1e. (Column (d) must e     |                                  | K. column (B), line 10  | Oc.)                |            |                     |              | 28         | ,313.     |

Schedule D (Form 990) 2022

| (Form 990) 2022 FOCUS MARI                                | NES FOUNDATION   | 27   | 7-2081900 Page <b>3</b>   |
|---|--|--|---|
| Investments - Other Securities.                           |  |  |   |
|   |  |  |   |
| tion of security or category (including name of security) | (b) Book value   | (c) Method of valuation: Cost or en  | d-of-year market value  |
|   |  |  |   |
| held equity interests                                     |  |  |   |
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| ) must equal Form 990, Part X, col. (B) line 12.)         |  |  |   |
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| Complete if the organization answered "Yes                | s" on Form 990, Part IV, line  | 11c. See Form 990, Part X, line 13.  |   |
| (a) Description of investment                             | (b) Book value   | (c) Method of valuation: Cost or en  | d-of-year market value  |
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| ) must equal Form 000 Part V col. (P) line 12 \           |  |  |   |
| Other Assets.   |  |  |   |
| Complete if the organization answered "Yes                | s" on Form 990, Part IV, line  | 11d. See Form 990, Part X, line 15.  |   |
| (1  | a) Description   |  | (b) Book value  |
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| (1)   |  |  |   |
| Other Liabilities.  | ne 15.)  |  |   |
|   | s" on Form 990. Part IV. line  | 11e or 11f. See Form 990. Part X. line 25  | <u>5</u> .  |
| <u> </u>  |  |  | (b) Book value  |
| .,, .   |  |  |   |
| STAT INCOME LANCE   |  |  |   |
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|   | Investments - Other Securities.  Complete if the organization answered "Yestion of security or category (including name of security) all derivatives held equity interests  D) must equal Form 990, Part X, col. (B) line 12.)  Investments - Program Related.  Complete if the organization answered "Yest (a) Description of investment  D) must equal Form 990, Part X, col. (B) line 13.)  Other Assets.  Complete if the organization answered "Yest (a) Description of investment (b) must equal Form 990, Part X, col. (B) line 13.)  Other Assets. | Investments - Other Securities.  Complete if the organization answered "Yes" on Form 990, Part IV, line ition of security or category (including name of security)  (b) Book value  (c) Book value  (d) Book value  (e) Book value  (f) Book value  (g) Book value  (h) Book value | Investments - Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12. It derivatives held equity interests |

FOCUS MARINES FOUNDATION 27-2081900 Page 4 Schedule D (Form 990) 2022 Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. Total revenue, gains, and other support per audited financial statements 1 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12: Net unrealized gains (losses) on investments 2a Donated services and use of facilities 2b Recoveries of prior year grants 2c Other (Describe in Part XIII.) Add lines 2a through 2d 2e Subtract line 2e from line 1 Amounts included on Form 990, Part VIII, line 12, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIII.) Add lines 4a and 4b Total revenue. Add lines 3 and 4c. (This must equal Form 990. Part I. line 12.) Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. Total expenses and losses per audited financial statements 1 Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities <u>2a</u> Prior year adjustments 2b 2c Other losses Other (Describe in Part XIII.) Add lines 2a through 2d 2e Subtract line 2e from line 1 3 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 4a Other (Describe in Part XIII.) c Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Part XIII Supplemental Information. Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

232054 09-01-22 Schedule D (Form 990) 2022

# SCHEDULE M (Form 990)

### **Noncash Contributions**

OMB No. 1545-0047

2022

Open to Public

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection
Employer identification number

|     | FOCUS MARINES FOUNDATION |   |                               |   |   |   | 27-2081900 |               |  |
|-----|--------------------------|---|-------------------------------|---|---|---|------------|---------------|--|
| Pa  | rt I Ty                  | oes of Property                         |                               |   |   | •                                       |            |               |  |
|     | ·                        |   | (a)<br>Check if<br>applicable | (b)<br>Number of<br>contributions or<br>items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d)<br>Method of de<br>noncash contribu | etermining | nts           |  |
| 1   | Art - Works              | of art                                  |                               |   |   |   |            |               |  |
| 2   | Art - Histor             | ical treasures                          |                               |   |   |   |            |               |  |
| 3   |                          | onal interests                          |                               |   |   |   |            |               |  |
| 4   | Books and                | publications                            |                               |   |   |   |            |               |  |
| 5   |                          | nd household goods                      |                               |   |   |   |            |               |  |
| 6   |                          | ther vehicles                           |                               |   |   |   |            |               |  |
| 7   |                          | planes                                  |                               |   |   |   |            |               |  |
| 8   | Intellectual             |   |                               |   |   |   |            |               |  |
| 9   | Securities -             | Publicly traded                         |                               |   |   |   |            |               |  |
| 10  |                          | Closely held stock                      |                               |   |   |   |            |               |  |
| 11  |                          | Partnership, LLC, or                    |                               |   |   |   |            |               |  |
|     | trust intere             | • |                               |   |   |   |            |               |  |
| 12  | Securities -             | Miscellaneous                           |                               |   |   |   |            |               |  |
| 13  |                          | onservation contribution -              |                               |   |   |   |            |               |  |
|     | Historic str             | uctures                                 |                               |   |   |   |            |               |  |
| 14  | Qualified c              | onservation contribution - Other        |                               |   |   |   |            |               |  |
| 15  |                          | e - Residential                         |                               |   |   |   |            |               |  |
| 16  |                          | e - Commercial                          |                               |   |   |   |            |               |  |
| 17  |                          | e - Other                               |                               |   |   |   |            |               |  |
| 18  |                          | S                                       |                               |   |   |   |            |               |  |
| 19  |                          | tory                                    |                               |   |   |   |            |               |  |
| 20  |                          | medical supplies                        |                               |   |   |   |            |               |  |
| 21  | Taxidermy                |   |                               |   |   |   |            |               |  |
| 22  | •                        | ırtifacts                               |                               |   |   |   |            |               |  |
| 23  |                          | pecimens                                |                               |   |   |   |            |               |  |
| 24  |                          | cal artifacts                           |                               |   |   |   |            |               |  |
| 25  | •                        | MEALS )                                 | Х                             | 1   | 82,120.   |   |            |               |  |
| 26  | ,                        | QUILTS                                  | X                             | 1   | 6,600.  |   |            |               |  |
| 27  |                          | FISHING GEAR                            | X                             | 1   | 4,488.  |   |            |               |  |
| 28  | Other (                  | STICKERS WITH F                         | X                             | 1   | 1,403.  |   |            |               |  |
| 29  | ,                        | Forms 8283 received by the organ        | nization during               | the tax vear for co                                       | <u> </u>  |   |            |               |  |
|     |                          | he organization completed Form 8        |                               |   |   |   |            |               |  |
|     |                          |   | ,,,,                          | ·9  |   |   | Yes        | s No          |  |
| 30a | During the               | year, did the organization receive      | by contributio                | on any property rep                                       | orted in Part I. lines 1 throug   | h 28. that it                           |            |               |  |
|     | -                        | for at least 3 years from the date o    | -                             |   |   |   |            |               |  |
|     |                          | rposes for the entire holding period    |                               |   |   |   | 30a        | х             |  |
| h   | • •                      | escribe the arrangement in Part II.     |                               |   |   |   | 333.       |               |  |
| 31  | ,                        | rganization have a gift acceptance      | policy that re                | equires the review of                                     | of any nonstandard contribut  | ions?                                   | 31         | Х             |  |
|     |                          | rganization hire or use third parties   |                               | •   | •   |   |            | † <del></del> |  |
| JEU | contributio              | 0                                       |                               | •   |   |   | 32a        | X             |  |
| h   |                          | escribe in Part II.                     |                               |   |   |   | 524        |               |  |
| 33  |                          | nization didn't report an amount in     | column (c) fo                 | r a type of property                                      | for which column (a) is chec  | ked                                     |            |               |  |
|     | a.o organ                | aa. a.a c.aport an amount in            | 23.3 (0) 10                   | , po or property  |   | ,                                       |            |               |  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2022

describe in Part II.

| Schedule M | (Form 990) 2022 F       | FOCUS MARINE          | S FOUNDATION                   | 27-2081900  | Page 2  |
|------------|-------------------------|-----------------------|--------------------------------|---|---------|
| Part II    | Supplemental Ir         | nformation. Provide   | the information required by P  | art I, lines 30b, 32b, and 33, and whether the organ of items received, or a combination of both. Also co | ization |
|            | is reporting in Part I. | column (b), the numbe | r of contributions, the number | of items received, or a combination of both. Also co  | mplete  |
|            | this part for any addi  | itional information.  |                                |   |         |
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Schedule M (Form 990) 2022

#### SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

2022 Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service

Name of the organization

FOCUS MARINES FOUNDATION

Employer identification number 27-2081900

| FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:           |
|---|
| ALL COSTS, TRANSPORTATION, ROOM, BOARD, AND MATERIALS ARE PROVIDED BY   |
| THE FOCUS MARINES FOUNDATION. OVER 1,000 VETERANS HAVE ATTENDED THE     |
| FOCUS PROGRAM SINCE 2013, WITH LIFE CHANGING RESULTS. THE VETERANS      |
| CONSIST OF MARINES, NAVY CORPSMAN, SAILORS, SOLDIERS AND AIRMEN. THE    |
| AGES RANGE FROM 21-67, THE RANKS FROM PRIVATE TO COLONEL.               |
|   |
| THE FOCUS MARINES FOUNDATION HAS DEVELOPED A NATIONAL NETWORK OF        |
| EFFECTIVE VETERANS ORGANIZATIONS TO HELP IDENTIFY VETERANS WHO COULD    |
| BENEFIT FROM THE FOCUS PROGRAM AND PROVIDE SUPPORT FOR THE VETERANS     |
| AFTER GRADUATING FROM THE FOCUS PROGRAM. THAT SUPPORT COULD INCLUDE     |
| MEDICAL, LEGAL, FINANCIAL, EDUCATIONAL, AND SPIRITUAL HELP.             |
|   |
| THERE IS A HIGH PRIORITY PLACED ON FOLLOW UP AND STAYING IN TOUCH WITH  |
| FOCUS GRADUATES. OVER 1,700 TEXT MESSAGES AND EMAILS ARE SENT EACH      |
| MONTH TO FOCUS GRADUATES INVITING THEM TO PARTICIPATE IN ONE OF TWO     |
| ZOOM MEETINGS OFFERED EACH MONTH, "RE-FOCUS" AND "THE BUDDY CHECK".     |
|   |
| FORM 990, PART VI, SECTION B, LINE 11B:                                 |
| LINE 11A EXPLANATION - FORM 990 IS PREPARED BY AN INDEPENDENT PUBLIC    |
| ACCOUNTING FIRM, REVIEWED BY THE TREASURER AND PROVIDED TO THE BOARD OF |
| DIRECTORS PRIOR TO FILING.  |
|   |
| FORM 990. PART VI. SECTION B. LINE 12C:                                 |

| Schedule O (Form 990) 2022                                 | Page 2                                    |
|--|---|
| Name of the organization FOCUS MARINES FOUNDATION          | Employer identification number 27-2081900 |
| CONFLICT OF INTEREST POLICY AND DISCLOSE ANY CONFLICTS. BO | ARD MEMBERS ARE                           |
| ALSO REQUIRED TO REFRAIN FROM VOTING IF THERE IS A CONFLIC | T OF INTEREST.                            |
|  |   |
| FORM 990, PART VI, SECTION B, LINE 15:                     |   |
| THE COMPENSATION FOR BOTH THE VICE-PRESIDENT OF DEVELOPMEN | T AND EXECUTIVE                           |
| DIRECTOR ARE MONITORED TO ENSURE THAT SUCH COMPENSATION IS | APPROPRIATE                               |
| GIVEN THE SIZE AND MISSION OF FOCUS MARINES FOUNDATION (FM | F). THE                                   |
| COMPENSATION PAID TO THE VICE-PRESIDENT OF DEVELOPMENT IS  | WELL BELOW THE                            |
| MEDIAN-EXPECTED ANNUAL SALARY FOR A TYPICAL FUNDRAISING CO | ORDINATOR PER                             |
| GUIDESTAR'S COMPENSATION REPORT. FURTHERMORE, BASED UPON R | OBERT HALF'S                              |
| SALARY GUIDE, FMF'S EXECUTIVE DIRECTOR IS WELL WITHIN THE  | SALARY RANGE OF                           |
| COMPARABLE POSITIONS IN SIMILAR-SIZED ORGANIZATIONS.       |   |
|  |   |
| FORM 990, PART VI, SECTION C, LINE 19:                     |   |
| ARTICLES OF INCORPORATION, BYLAWS AND CONFLICT OF INTEREST | STATEMENT ARE                             |
| MADE AVAILABLE UPON WRITTEN REQUEST.                       |   |
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